THE YOUNG AMERICANS, INC.

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEAR ENDED JUNE 30, 2018

WITH INDEPENDENT AUDITORS' REPORT

THE YOUNG AMERICANS, INC.
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A FINANCIAL PERSPECTIVE OF THE YOUNG AMERICANS PAST, PRESENT, AND FUTURE

MISSION STATEMENT

The Young Americans, Inc. is a tax exempt 501(c)(3) nonprofit, charitable, and educational corporation dedicated to the promotion of understanding and goodwill among people throughout the world through music, dance, performance, academic education, and cultural interaction among Student Members and their audiences.

It is the intention of The Young Americans' organization that Student Members be a mixture of both religious and nonreligious beliefs. Student Members will also have differing political persuasions. The Young Americans organization, however, does not endorse any religious affiliation or political agenda, nor does it have any shareholders to satisfy.

Student Members are accepted into the organization based upon their talent and their interest in helping other students throughout America and the world to attain self-confidence, self-esteem, and respect for others through music, dance, and performance.

The Student Members of The Young Americans are never paid as performers for the organization. As such, their participation is intended to be educational and not intended to be an occupation. The Young Americans are simply a group of talented young people who attend college level classes, sing, dance, teach others, learn from others, and entertain throughout the world.

THE BOARD OF DIRECTORS

The Young Americans was founded in 1962 by Milton C. Anderson. The group was the first choir to put movement to the music it sang. In fact, the "show choir" movement began through The Young Americans' influencing the teachers of the nation when they performed on the leading television variety shows of the 1960's and 1970's. The Young Americans, Inc., formed in 1992, is governed by a Board of Directors.

Many members of the Board of Directors are former members of The Young Americans. They now serve as fiduciaries who are responsible for furthering the purposes and principles set forth in the Mission Statement. Each Director brings to the organization his or her own life experiences and expertise, including finance, law, business management, education, communications, performance, and entertainment production.

PROGRAMS

The Young Americans accomplishes its mission through three distinct but strategically integrated pillars:

1. Performances
2. Outreach Tours
3. The Young Americans College of the Performing Arts

HISTORY

Performances

In the early decades, highly visible performances were the norm. Bing Crosby was the first to have The Young Americans on his NBC-TV specials. What followed was over 40 years of continued success with appearances on Johnny Carson's Tonight Show and The Ed Sullivan Show on CBS-TV out of New York City. Red Skelton had the group perform "Singin' in the Rain" at CBS Television City in Hollywood, where they flooded the entire studio with real rain for the show (they've never done that for any other performer!). The group performed with Julie Andrews at ABC, Dean Martin at NBC, Andy Williams, Jimmy Durante, George Burns, and many others. Judy Garland performed a full-length concert with The Young Americans at the Greek Theatre in Los Angeles. In this legendary theater, the group also performed with Johnny Mathis and Henry Mancini.

The Young Americans won the Academy Award (Oscar) in 1969 for its full-length documentary with Columbia Motion Pictures. In 1967, the group performed in the Academy Awards Show singing the award-winning song "Born Free." The Young Americans recorded five major albums released by such companies as RCA-Victor and ABC Records, and produced its own hour-long TV special for ABC television, sponsored by Corning Glass.

In the 1970's and 1980's, The Young Americans traveled in the Pacific Rim countries of Japan, Thailand, the Philippines, Singapore, Hong Kong, Australia, and Korea, performing for full houses in every venue in which they performed. For three consecutive summers, the group performed nightly on a stage beside the Mediterranean Sea on the French Riviera. During this time, they also performed ten National Tours for Columbia Artists, including: The Young Americans in Concert I, II, III, IV, and V, the Gershwin Special, To Richard Rodgers with Love, National Touring Companies of Oklahoma!, The Music Man, West Side Story, and Around the World in 80 Days, an original musical.

Throughout the years, The Young Americans have performed for six American Presidents on separate occasions and performed for Kings and Princesses throughout the world. The Young Americans performed at the foot of the Washington Monument in Washington, D.C. on a special stage that was built just for this event during the summer of our nation's Bicentennial Celebrations in 1976. The group performed every night that summer for over 5,000 people each evening.

The Young Americans performed in the finest theaters and arenas throughout this nation and the world, including Madison Square Garden in NYC, the Hollywood Bowl in LA, the Cow Palace in San Francisco, Victory Place in Canada, and premiere performances on the big stages in Disneyland and Disney World, at the LA Coliseum and MacArthur Place in Chicago, as well as packaged theatrical performances for Chevrolet and IBM. Pepsi-Cola, Coca-Cola, Trans-American Insurance, Amway, Toyota, Frito-Lay, and countless other corporate functions have taken the group to locales from Hawaii to Florida, New York to Los Angeles, and Detroit to Denver. More recently, The Young Americans has performed at live concerts alongside Broadway stars Brian Stokes Mitchell, Michael Crawford, and Susan Egan, was featured in the 2010 Macy's Thanksgiving Day Parade, and self-produces "The Magic of Christmas®," a large-scale holiday performance in Los Angeles with an annual audience of 15,000.

Outreach Tours

In 1992, the organization made a seismic expansion and created The Young Americans' Outreach Program, which sought to bring heightened awareness to the decline of performing arts programs in schools across the US Throughout the 25-year history of this program, the group has visited educational institutions across the world to work directly with the youth in those communities. This program has been such a great success that The Young Americans now produces two national and up to six international Music Outreach Tours each year. More than simply a workshop in singing and dancing, through music The Young Americans encourage workshop participants to build confidence and self-worth, while also helping to strengthen music programs in schools. Through these tours The Young Americans have traveled to over 45 states in the United States, and to Canada, Japan, China, Hong Kong, South Korea, Germany, the Netherlands, Russia, Estonia, Latvia, Lithuania, Luxembourg, Poland, England, Ireland, Scotland, Wales, New Zealand, Australia, Sweden, Spain, Gibraltar, and the Ukraine. On average, each year The Young Americans visits over 200 communities and engages over 52,000 school-aged children.

The "Turn Up The Music Campaign," launched in 2013, is bringing a renewed sense of energy and passion to the Music Outreach programs. The campaign has given over $1,000,000 to schools across the USA to support performing arts education.

The Young Americans College of the Performing Arts

To further the organization's goals of reaching the youth of the world through music and dance, The Young Americans established The Young Americans College of the Performing Arts. In January 2018, the Accrediting Commission for Community and Junior Colleges, Western Association of Schools and Colleges ("ACCJC/WASC") granted accreditation to The Young Americans College of the Performing Arts. ACCJC/WASC is recognized by the Council for Higher Education Accreditation and the US Department of Education as an accrediting body. The College offers an Associate of Arts, Performance degree with options for emphasis in Vocal Performance, Acting, or Dance.

The Young Americans' College is established as a conservatory style program of study for students who wish to combine intensive performing arts training with experiences that broaden understanding of the global community.

The College exists to:

- provide its students an innovative and creative learning environment that fosters artistic, intellectual, and personal growth;
- develop an institution that is recognized internationally for its ability to train and encourage artistic growth;
- provide courses of study that are of the highest standards and of maximum benefit to its students;
- offer courses of study that ignite the student's desire to learn and equips them with the skills needed for a lifelong commitment to learning; and
- assemble a diverse faculty with extensive professional experience in their fields and who are dedicated to sharing their knowledge and guiding student learning.

The Future

The Young Americans' core belief is that music is an essential part in everyone's life. The Young Americans and its Board of Directors are committed to developing relationships with alumni, friends, foundations, and corporate sponsors to enhance and expand its Signature Music Outreach Tours and establish other innovative programs that will build understanding among the diverse people of this world through music and performance. In furtherance of this commitment, in August 2017, the Board hired a new Chief Executive Officer. Concurrent with that hiring, the former Executive/Artistic Director became the Chief Artistic Officer for the Organization.

With increasing demands of the organization's various outreach programs in a global level, The Young Americans plans to expand its Music Outreach Tours by adding additional tours and taking this valuable program to new locations in the world. In addition, because of the tremendous success of its recently launched Summer Camp program, The Young Americans plans to expand this program by adding new towns to its Summer Camp tours. Further, the organization looks forward to expanding its Music Outreach program to large arenas across the USA, to impact the lives of thousands of young people. As part of this effort, The Young Americans will be actively exploring collaborations with regional and national corporations to develop potential sponsorship opportunities.

In June of 1978, The Young Americans opened a summer dinner theater at Boyne Highlands, a resort in Harbor Springs, Michigan. Each summer thereafter, The Young Americans have entertained audiences of all ages, making it one of Boyne Highlands' most popular traditions, and a northern Michigan dinner theater destination. The Young Americans recently launched a fundraising campaign to raise funds to build camp facilities, such as cabins and a multi-purpose building at Boyne Highlands, to host overnight events, like summer camp programs. Boyne Highlands plans to donate the land to The Young Americans for this project.

The Young Americans is also looking for funding assistance to acquire land in the Southern California area to locate a permanent campus, which will meet all of the organization's future facilities requirements, such as classrooms, rehearsal studios, student housing, and administrative offices.

WHITE NELSON DIEHL EVANS LLP
Certified Public Accountants & Consultants

INDEPENDENT AUDITORS' REPORT

Board of Directors
The Young Americans, Inc.
Corona, California

Report on the Financial Statements

We have audited the accompanying financial statements of The Young Americans, Inc. (a California nonprofit public benefit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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Offices located in Orange and San Diego Counties

Auditors' Responsibility (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information is presented for purposes of additional analysis of the financial statements rather than to present the financial position, change in net assets, and cash flows of the individual entities and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 22, 2018, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Correction of Error

As described in Notes 1 and 14 to the financial statements, the Organization changed the actuarial method used to compute the net periodic pension cost and the accrued pension benefit obligation and has included the disclosures required for the defined benefit plan in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

White Nelson Diehl Evans LLP

Irvine, California
October 22, 2018

THE YOUNG AMERICANS, INC.
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2018

ASSETS

Current Assets:	
Cash and cash equivalents:	
Unrestricted	$ 307,561
Temporarily restricted	170,753
Total Cash and Cash Equivalents	478,314
Receivables:	
Performances, net	68,782
Students, net	69,158
Other	1,412
Note receivable	990
Investments	77,983
Inventory	70,028
Prepaid expenses	98,704
Total Current Assets	865,371
Property and Equipment, Net	469,695
Noncurrent Assets:	
Intangibles	5,475
Investments	232,978
Deposits	40,535
Cash surrender value of life insurance	41,589
Total Noncurrent Assets	320,577
Total Assets	$ 1,655,643

The accompanying notes are an integral part of these financial statements.

THE YOUNG AMERICANS, INC.
STATEMENT OF FINANCIAL POSITION (CONTINUED)
JUNE 30, 2018

LIABILITIES AND NET ASSETS

Current Liabilities:	
Current portion of note payable	$ 7,872
Accounts payable	197,774
Accrued expenses	25,718
Student/member deposits	83,171
Deferred revenue	389,676
Current portion of pension plan liability	11,838
Total Current Liabilities	716,049
Long-Term Liabilities:	
Note payable, net of current portion	2,695
Pension plan liability, net of current portion	178,774
Postretirement benefit obligation	100,906
Total Long-Term Liabilities	282,375
Total Liabilities	998,424
Net Assets:	
Unrestricted:	
Undesignated	16,771
Net investment in property and equipment	469,695
Temporarily restricted	170,753
Total Net Assets	657,219
Total Liabilities and Net Assets	$ 1,655,643

The accompanying notes are an integral part of these financial statements.

THE YOUNG AMERICANS, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2018

Unrestricted Net Assets:	
Revenues and Other Support:	
Performances	$ 3,162,164
Merchandise sales, net of cost of sales of $149,961	107,581
College:	
Tuition	1,235,456
Student housing, net of expenses of $608,252	16,057
Contributions	783,478
Other income (expense), net	(3,117)
Total Unrestricted Revenues	5,301,619
Net Assets Released from Restrictions	224,380
Total Unrestricted Revenues and Other Support	5,525,999
Expenses:	
Program services:	
Performances	3,225,663
College	1,427,698
Supporting services:	
General and administrative	891,091
Fundraising	277,044
Total Expenses	5,821,496
Decrease in Unrestricted Net Assets	(295,497)
Temporarily Restricted Net Assets:	
Contributions	194,590
Net assets released from restrictions	(224,380)
Decrease in Temporarily Restricted Net Assets	(29,790)
Decrease in Net Assets	(325,287)
Net Assets, Beginning of Year, as Restated	982,506
Net Assets, End of Year	$ 657,219

The accompanying notes are an integral part of these financial statements.

THE YOUNG AMERICANS, INC.
STATEMENT OF CASH FLOWS
YEAR ENDED JUNE 30, 2018

Cash Flows from Operating Activities:		
Decrease in Net Assets	$	(325,287)
Adjustments to Reconcile Decrease in Net Assets to Net Cash and Cash Equivalents Provided by Operating Activities:		
Depreciation		137,419
Loss on disposal of assets		444
Bad debts		64,182
Realized gains on sales of investments		(953)
Unrealized gains on investments		(13,160)
Increase in cash surrender value of life insurance		468
Increase in postretirement benefit obligation		15,725
Changes in Assets and Liabilities:		
(Increases) decreases in:		
Receivables		166,307
Inventory		(20,059)
Prepaid expenses		31,377
Deposits		800
Increases (decreases) in:		
Accounts payable		8,036
Accrued expenses		(6,890)
Student/member deposits		(159)
Deferred revenue		29,680
Pension plan liability		1,088
Total Adjustments		414,305
Net Cash and Cash Equivalents Provided by Operating Activities		89,018
Cash Flows from Investing Activities:		
Purchases of property and equipment		(298,692)
Purchase of intangibles		(5,475)
Purchases of investments		(4,221)
Proceeds from sale of investments		95,000
Payments received on note receivable		2,402
Net Cash and Cash Equivalents Used in Investing Activities		(210,986)

The accompanying notes are an integral part of these financial statements.

THE YOUNG AMERICANS, INC.
STATEMENT OF CASH FLOWS (CONTINUED)
YEAR ENDED JUNE 30, 2018

Cash Flows from Financing Activities:		
Principal payments on notes payable	$	(7,545)
Net Cash and Cash Equivalents Used in Financing Activities		(7,545)
Net Decrease in Cash and Cash Equivalents		(129,513)
Effect of Exchange Rates on Cash		(30,970)
Cash and Cash Equivalents, Beginning of Year		638,797
Cash and Cash Equivalents, End of Year	$	478,314
Supplemental Disclosure of Cash Flow Information:		
Cash paid during the year for:		
Interest	$	634
Income taxes	$	-

The accompanying notes are an integral part of these financial statements.

Note 1: Nature of Business and Summary of Significant Accounting Policies

The Young Americans, Inc. (the “Organization”) was founded in 1992 as a California nonprofit public benefit corporation. The purpose of the Organization is to use music and American youth to promote understanding among the citizens of the United States and to present a positive image of American youth to the world. The Organization’s support comes primarily from registration fees, admission fees, merchandise sales, student/member fees, and contributions.

To further the Organization’s goals of reaching the youth of the world through music and dance, The Young Americans established The Young Americans College of the Performing Arts. In January 2018, the Accrediting Commission for Community and Junior Colleges, Western Association of Schools and Colleges granted accreditation to The Young Americans College of the Performing Arts.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. At June 30, 2018, there were no permanently restricted net assets.

Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (“US GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with US GAAP.

Fair Value Measurements

The carrying value of cash and cash equivalents, receivables, prepaid expenses, certificates of deposit, accounts payable, accrued expenses, student/member deposits, deferred revenue, and pension plan liability approximates their respective fair values due to their short-term maturities.

Based upon rates currently available to the Organization for loans with similar terms and average maturities, the fair value of the note receivable and note payable approximates the carrying values.

The Organization reports investments in equity securities and money market accounts with readily determinable fair values at quoted market values. The realized and unrealized gain and loss on investments are reflected in the statement of activities.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Concentration of Credit Risk

The Organization occasionally maintains deposits in excess of federally insured limits. This concentration in credit risk is managed by maintaining all deposits in high-quality financial institutions.

Receivables

The Organization provides an allowance for doubtful accounts for performances and student tuition that is based upon review of outstanding receivables. At June 30, 2018, an allowance of approximately $27,000 has been made in the financial statements for accounts deemed to be uncollectible.

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. The Organization uses the allowance method to determine uncollectible contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. No allowance was recorded at June 30, 2018.

Inventory

Inventory, principally T-shirts and sweatshirts, is stated at the lower of cost or market on a specific identification basis.

Property and Equipment

Property and equipment are stated at cost at the date purchased or estimated fair value at the date of the donation, if donated. The Organization follows the practice of capitalizing all expenditures for individual items in excess of $500. Audio and visual equipment, vehicles, musical instruments, software, and tour assets are depreciated using the straight-line method over five years. Computers and other equipment and office furniture and equipment are depreciated using the straight-line method over five to seven years. Leasehold improvements are depreciated using the straight-line method over the shorter of 15 years or the life of the lease. Maintenance and repairs are expensed as incurred.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

Property and Equipment (Continued)

Leasehold improvements in progress are costs spent on the Organization's leased facilities in Corona, California. The leasehold improvements will begin depreciating when construction of the tenant improvements is complete.

Long-lived assets, such as property and equipment, are reviewed on an ongoing basis for impairment based on comparison of carrying value against undiscounted future cash flows. If impairment is identified, the assets' carrying amounts are adjusted to fair value. There were no such adjustments during the year ended June 30, 2018.

Investments

Investments consist primarily of assets invested in equity securities and money market accounts. The Organization accounts for investments in equity securities with readily determinable fair values in the statement of financial position. Investment income and realized and unrealized gain or loss on investments are reflected in the statement of activities and classified in accordance with the presence or absence of donor stipulation.

Equity Investments

Equity investments consist of corporate stocks. Securities held in corporate stocks and are generally valued based on quoted market prices in active markets obtained from exchange or dealer markets for identical assets and are accordingly categorized as Level 1, with no valuation adjustments applied.

Investment Risks

Investments are exposed to various risks, such as significant world events and interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

Intangibles

The Organization follows the accounting provisions of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 805-30, *General Intangibles Other Than Goodwill*. Intangible assets deemed to have indefinite lives are not amortized but are subject to an annual impairment test. Other intangible assets, including those meeting recognition criteria, are recorded at cost and amortized on a straight-line basis. At June 30, 2018, the Organization purchased all rights, title, and interest in several musical tracks for $5,475. The Organization will amortize this cost over five years.

Deferred Revenue

Deferred revenue consists of college tuition fees and summer camp registration fees. Deferred revenue results from the Organization recognizing registration and tuition revenue in the period in which the related instruction is performed. Accordingly, registration and tuition fees received for the next term are deferred until the instruction commences.

Defined Benefit Plan

Prior to the year ended June 30, 2018, the Organization's actuarial valuation for its defined benefit plan used a method (frozen benefit method, excluding years of service prior to July 1, 2007) that was different from the method required by US GAAP. US GAAP requires employers to recognize the funded status of a benefit plan in the statement of financial position and to recognize changes in the funded status through the statement of activities. US GAAP requires that the actuarial method used in the computation of pension costs be the benefit/years of service method. The Organization also did not include the disclosures required by US GAAP.

During the year ended June 30, 2018, the Organization changed the actuarial method used to compute the net periodic benefit cost and the accrued pension benefit obligation to be in accordance with US GAAP. The required disclosures are also included in these financial statements.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

Postretirement Benefit Obligations

In 2012, the Organization adopted a postretirement benefit plan that covers the Chief Artistic Officer of the Organization. The Organization is obligated to pay pension benefits on or after the Chief Artistic Officer's seventieth birthday for 84 months. If the Chief Artistic Officer dies before retirement, but prior to receiving 84 monthly installments, the unpaid balance of the payments due will continue to be paid by the Organization to the Chief Artistic Officer's beneficiary. The Organization is recording the net present value of the future obligations of this benefit based on future payments. Annual payments will be amortized against the net present value with the remainder charged to interest expense.

Compensated Absences

The Organization's policy for compensated absences is as follows:

Vacation - All full-time staff employees receive 10 vacations days (80 hours) after the completion of one full year of employment. Vacation days are awarded to eligible employees on July 1 of each year or on the one-year anniversary of employment date for new employees. Employees can accrue up to 1.5 times the annual vacation award. As of June 30, 2018, employees accumulated compensatory hours for which management computed an obligation of approximately $9,000.

Sick leave - Staff employees receive 24 hours of sick leave on July 1 of each year. Unused sick leave is forfeited each year. Sick leave is noncompensatory.

Revenues and Support

The Organization receives the majority of its revenue from workshop registration fees, convention shows, student/member fees, and the sale of tickets to shows and a dinner theater. Merchandise is also sold at these events. Student/member fees consist of tuition, rent, and utilities from students/members. Student/member fees are net of scholarships of approximately $149,000 for the year ended June 30, 2018.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the absence or existence and nature of any donor restrictions. The majority of the Organization's contributions are from individuals.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

The major programs of the Organization are as follows:

Performances Program - The Organization produces outreach tours, summer camps, dinner theater, and Christmas concerts.

- *Outreach Tours* - The students/members travel to host schools and put on a three-day workshop for elementary, junior high, and high school level students (the "Participants"). The students/members teach the Participants song and dance numbers. At the conclusion of the workshop, the students/members and the Participants perform together in a show.

- *Summer Camps* - The students/members travel to host towns and put on a five-day music performance summer camp program for elementary, junior and senior high school, and college level students ("Campers"). The students/members teach Campers song and dance numbers. On the final day of the camp, the students/members and the Campers perform together in a show.

- *Dinner Theater* - The students/members perform at Boyne Highlands Resort in Harbor Springs, Michigan. Dinner is served before the show, and the members work as servers.

- *Christmas Concert* - Shows are performed at the La Mirada, California, community theater.

College Program - The Young Americans College of the Performing Arts is accredited by the Accrediting Commission for Community and Junior Colleges, Western Association of Schools and Colleges, 10 Commercial Blvd., Suite 204, Novato, CA 94949, (415) 506-0234, an institutional accrediting body recognized by the Council for Higher Education Accreditation and the US Department of Education. Additional information about accreditation, including the filing of complaints against member institutions, can be found at www.accjc.org.

Formed as a specialty school, the college blends the concepts of theoretical learning with practical application, which are concentrated in the performing arts. The two-year program of study culminates in the awarding of an Associates of Arts Degree. The students/members pay tuition, rent, and utilities to the Organization to participate in the college based upon their level of course enrollment.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

Income Taxes

The Organization is a California nonprofit corporation that has qualified for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and the State Revenue and Tax Code Section 23701(d). Accordingly, no provision of income taxes has been made in the accompanying financial statements.

The Organization follows the accounting for uncertainty in income taxes recognized in a nonpublic entity's financial statements. It details how entities should recognize, measure, present, and disclose uncertain tax positions that have been or are expected to be taken. As such, financial statements will reflect expected future tax consequences of uncertain tax positions presuming the taxing authorities' full knowledge of the position and all relevant facts. There was no impact to the Organization's financial statements as a result of these provisions.

Advertising

The Organization follows the policy of charging the costs of advertising to expense as incurred. Advertising expense for the year ended June 30, 2018, was approximately $123,000.

Foreign Operations and Foreign Currency Translation

The Organization schedules outreach tours in several foreign countries (e.g., Germany, Japan, Ireland, England, Scotland, and Wales). Foreign operations are subject to risks inherent in operating under different legal systems and various political and economic environments. Among the risks are changes in existing tax laws, possible limitations on foreign investment and income repatriation, government price or foreign exchange controls, and restrictions on currency exchange. Foreign earnings represent approximately 19 percent of total revenues and support for the year ended June 30, 2018.

The financial position and results of operations of the Organization are measured using the local currency as the functional currency. Foreign currency denominated assets and liabilities are translated into US dollars at the exchange rate existing at the balance sheet date, and income and expense items are translated at the average exchange rate for the period. The transaction gain or loss has been reported separately in the accompanying statement of activities. During the year ended June 30, 2018, the Organization recorded a net foreign currency exchange rate loss of $31,000.

Note 1: Nature of Business and Summary of Significant Accounting Policies (Continued)

New Accounting Pronouncements

In February 2016, the FASB issued Accounting Standards Update ("ASU") 2016-02, *Leases (Topic 842)*. The ASU amends a number of aspects of lease accounting, including requiring lessees to recognize on their balance sheet a right-of-use asset and a lease liability for all operating leases with a term of more than 12 months. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of asset not to recognize the right-of-use asset and lease liability. ASU 2016-02 is effective for fiscal years beginning after December 15, 2019; however, early adoption is permitted. The Organization is currently evaluating the impact of the provisions of ASU 2016-02 on the presentation of its financial statements.

On August 18, 2016, the FASB issued ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities (Topic 958)*, which finalizes proposed ASU 2015-230 and simplifies and improves the manner in which a not-for-profit entity classifies its net assets, as well as the information that it presents in financial statements and notes concerning liquidity, financial performance, and cash flows. ASU 2016-14 is effective for fiscal years beginning after December 15, 2017, and interim periods within fiscal years beginning after December 15, 2018. Early adoption is permitted prospectively as of the beginning of an interim or annual reporting period. The Organization is currently evaluating the impact of the provisions of ASU 2016-14 on the presentation of its financial statements.

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities - Revenue Recognition (Topic 958-605).* ASU 2018-08 clarifies and improves the scope and accounting guidance for contributions received and contributions made. This update should assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958 or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. ASU 2018-08 is effective for fiscal years beginning after December 15, 2019, and early adoption is permitted. The Organization is currently evaluating the impact of the provisions of ASU 2018-08 on the presentation of its financial statements.

Note 2: Note Receivable

The Organization loaned an employee $10,000 during the year ended June 30, 2014. The loan had an original term of 10 years. The loan was amended with a five-year term during the year ended June 30, 2015. It bears interest at 4.00 percent per annum, with scheduled monthly payments of principal and interest. The note will be paid in full in November 2018. The balance of the note as of June 30, 2018, is $990.

Note 3: Property and Equipment

The following is a summary of property and equipment, less accumulated depreciation at June 30, 2018:

Audio and visual equipment	$ 334,142
Computers and other equipment	109,917
Leasehold improvements	770,741
Musical instruments	71,086
Office furniture and equipment	87,750
Software	18,778
Tour assets	432,865
Vehicles	57,333
Subtotal	1,882,612
Less accumulated depreciation	(1,412,917)
Property and Equipment, Net	$ 469,695

Depreciation expense for the year ended June 30, 2018, was approximately $137,000.

Note 4: Investments and Fair Value Measurements

The fair value measurement accounting literature defines fair value, establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurements and enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of the fair value of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1: Defined as observable inputs such as quoted prices in active markets.

Level 2: Defined as inputs other than quoted prices in active markets that are either directly or indirectly observable.

Level 3: Defined as unobservable inputs in which little or no market data exists, thereby requiring an entity to develop its own assumptions.

Note 4: Investments and Fair Value Measurements (Continued)

Inputs refer broadly to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. The Organization is required to maximize the use of observable inputs (Levels 1 and 2) and minimize the use of unobservable inputs (Level 3). The Organization considers observable data to be that market data, which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the marketplace's perceived risk of that instrument.

The following table sets forth by level, within the fair value hierarchy, the Organization's unrestricted investments at fair value on a recurring basis at June 30, 2018, based on the level of input utilized to measure fair value:

	Fair Value Measurements Using		
	Cost	Fair Value	Level 1
Money market	$ 17,717	$ 17,717	$ 17,717
Equity securities	273,123	293,244	293,244
Total Investments at Fair Value	$ 290,840	$ 310,961	$ 310,961

The Organization recognizes transfers of assets into and out of levels as of the date an event or the date that a change in circumstances causes the transfer. There were no transfers between levels in the year ended June 30, 2018.

Net investment income (investment income net of unrealized losses) for the year ended June 30, 2018, is approximately $14,000. Investment fees are reported as an expense. The Organization paid investment fees of approximately $4,000 for the year ended June 30, 2018.

Note 5: Cash Surrender Value of Life Insurance

The Organization is the owner and the beneficiary of variable universal life insurance policies. The total cash surrender value, net of surrender charges, at June 30, 2018, was $41,589.

Note 6: Note Payable

Note payable at June 30, 2018, consists of the following:

In October 2015, the Organization financed the purchase of an asset through Grandpoint Bank. The loan agreement requires 48 monthly payments of principal and interest at a rate of 4.25%. The loan is secured by the asset and matures in October 2019.	$ 10,567
Total long-term debt	10,567
Less: Current maturities of long-term debt	(7,872)
Total Long-Term Debt, Net of Current Portion	$ 2,695

Future principal payments are as follows for the years ending June 30:

2019	$ 7,872
2020	2,695
Total	$ 10,567

Note 7: Commitments

Operating Leases

The Organization entered into an operating lease for a building at 1128 Olympic Drive in Corona, California, with future monthly payments ranging from $5,000 to $7,400, expiring June 30, 2022, with a 12-month renewal option. This lease also requires a monthly association fee of $225.

The Organization entered into an operating lease for buildings at 1112 and 1132 Olympic Drive in Corona with future monthly payments ranging from $12,450 to $17,900, expiring June 30, 2022, with two consecutive 12-month renewal options. This lease also requires a monthly association fee of $400.

The Organization entered into an operating lease for space at 1701 Rimpau in Corona with future monthly payments ranging from $1,716 to $1,756, expiring June 30, 2019. This lease also requires a monthly association fee of $179.

Note 7: Commitments (Continued)

Operating Leases (Continued)

The future minimum lease payments, including common area maintenance ("CAM") of association fees, under these noncancelable leases are as follows for years ending June 30:

	Base Rent	CAM Association	Total
2019	$ 281,472	$ 9,648	$ 291,120
2020	273,600	7,500	281,100
2021	288,000	7,500	295,500
2022	303,600	7,500	311,100
Total	$ 1,146,672	$ 32,148	$ 1,178,820

Occupancy expense, including maintenance charges and association fees, for the year ended June 30, 2018, was approximately $278,000.

Note 8: Related-Party Transactions

One board member was compensated as assistant producer of projects. The Organization loaned the wife of the Chief Artistic Officer $10,000 during the year ended June 30, 2014. See Note 2 for the terms and maturity schedule.

Note 9: Related Entity

The Foundation for the Young Americans (the "Foundation") was established in July 2012 to help support the Organization by raising funds for scholarships. One board member is also on the board of the Foundation. However, he does not represent a majority voting interest. While the Organization has an economic interest in the Foundation, it does not have control. Therefore, its operations are not in the financial statements of the Organization.

For the year ended June 30, 2018, the Foundation contributed $21,000 to the Organization for scholarships and student services activities.

Note 10: Temporarily Restricted Net Assets

Temporarily restricted net assets consist of contributions restricted for a specific purpose. The donor-imposed restrictions for the contributions are expected to be satisfied in the following year.

Note 10: Temporarily Restricted Net Assets (Continued)

At June 30, 2018, temporarily restricted net assets consist of the following:

Scholarships	$ 104,299
Outreach	66,454
Total	$ 170,753

Note 11: Retirement Plans

Defined Contribution Plan

Effective July 1, 2011, the Organization adopted a profit-sharing 401(k) plan (the "Plan"). The plan covers all employees on September 5, 2011, who are over 21 years old. Employees hired after September 5, 2011, who are over 21 years old and have completed one year of service are eligible to participate in the Plan.

A year of service is defined as a consecutive 12-month period with at least 1,000 hours of service beginning on the date of hire. The Organization may match certain contributions and may elect to make a discretionary contribution. This plan was referred to as a safe harbor 401(k) plan through December 31, 2013. A contribution equal to 3 percent of the participant's compensation for the entire safe harbor 401(k) plan year was made to the plan regardless of whether or not the participant contributed to it.

The Plan was amended in November 2013. Effective January 1, 2014, the Organization elected to make a matching contribution equal to 100 percent of salary deferrals, up to a maximum of 3 percent of salary. Matching and safe harbor nonelective contribution expense was approximately $35,000 for the year ended June 30, 2018.

Defined Benefit Plan

Effective July 1, 2011, the Organization adopted a defined benefit pension plan (the "Pension Plan") covering certain employees. Pension benefits are based on years of service, excluding years of service prior to July 1, 2007, and the employee's average compensation for the three highest consecutive years of participation. The Organization's funding policy is to make the minimum annual contribution required by applicable regulations. Contributions are intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future. Effective July 1, 2012, the Pension Plan was amended to include the participation of the Chief Artistic Officer. For accrual purposes, service prior to July 1, 2012, is disregarded for this employee. Effective May 31, 2014, the Organization amended the Pension Plan to freeze the benefits. The Pension Plan covered three fully vested participants at June 30, 2018.

Note 11: Retirement Plans (Continued)

Defined Benefit Plan (Continued)

The Organization used the date of July 1, 2018, to determine pension benefit measurement.

The following table sets forth the Pension Plan's funded status at June 30, 2018:

Plan assets at fair value	$	357,139
Projected benefit obligation - vested		(516,130)
Unfunded Status	$	(158,991)
Funded Ratio		69.2%

Net periodic pension cost for the year ended June 30, 2018, consisted of the following:

Interest cost	$	18,554
Actual gain on assets		(6,878)
Net amortization and deferral of:		
Transition obligation		17,768
Asset loss		(16,065)
Other		891
Total	$	14,270

Items not recognized as a component of the net periodic pension cost consist of the following:

Transition obligation	$	171,756
Experience loss		18,856
Total	$	190,612
Remaining Amortization Years		9.7
Principal Assumptions:		
Net periodic pension cost:		
Discount rate		3.75%
Rate of return on assets		7.00%
Benefit obligation discount rate		4.00%

The Organization contributed $45,000 to the Pension Plan and has included $31,621 in prepaid expenses at June 30, 2018.

Note 11: Retirement Plans (Continued)

Defined Benefit Plan (Continued)

The percentage of fair value of total Pension Plan assets of each major category of the Pension Plan's assets at June 30, 2018, is stated as follows:

Assets Category	
Equity securities	70%
Other	30%
Total	100%

The Organization expects to contribute $45,000 to the Pension Plan during the year ending June 30, 2019.

Pension benefits expected to be paid in each of the next five years and in the aggregate for the next five years thereafter are as follows for years ending June 30:

2019	$ 2,000
2020	18,000
2021	37,000
2022	36,000
2023	36,000
Next five years	174,000
Total	$ 303,000

Postretirement Benefit Obligations

In February 2012, the Organization agreed to pay the Chief Artistic Officer certain postretirement benefit payments over a period of 84 months. The Organization has agreed to pay monthly payments of $3,000 on or after the Chief Artistic Officer's seventieth birthday. US GAAP requires the Organization to record a liability for these obligations to equal the present value of benefits to be paid. The present value of benefits is computed using a discount rate.

At June 30, 2018, using a discount rate of 5.75 percent, the accrued postretirement benefit obligation as reflected on the statement of financial position is $100,906. The adjustment of $15,725 to the postretirement benefit obligation results in a decrease to income in the current year.

Note 12: Concentration of Revenue and Support

The Organization received approximately 27 percent of its contributions from a board member, including family members, for the year ended June 30, 2018.

Note 13: Contributed Services

A substantial number of unpaid volunteers have made significant contributions of their time to the Organization's program services. The value of these contributions is not reflected in these statements since the volunteers' time does not meet the criteria for recognition as contributed services.

Note 14: Adjustment to Beginning Net Assets

During the year ended June 30, 2018, the following adjustment was made to beginning net assets.

Net assets at beginning of year, as previously reported	$ 1,076,842
Correction of an error resulting from a change in the method used to report the defined benefit pension plan liability	(94,336)
Net Assets at Beginning of Year, as Restated	$ 982,506

Note 15: Subsequent Events

The Organization has evaluated subsequent events through October 22, 2018, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

WHITE NELSON DIEHL EVANS LLP
Certified Public Accountants & Consultants

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors
The Young Americans, Inc.
Corona, California

We have audited the financial statements of The Young Americans, Inc. as of and for the year ended June 30, 2018, and our report thereon dated October 22, 2018, appears on page one. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Supplementary Information in Schedules I - IV is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

White Nelson Diehl Evans LLP

Irvine, California
October 22, 2018

2875 Michelle Drive, Suite 300, Irvine, CA 92606 • Tel: 714.978.1300 • Fax: 714.978.7893

Offices located in Orange and San Diego Counties

THE YOUNG AMERICANS, INC.
SCHEDULE I - SCHEDULE OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2018

	Program Services		
	Performances	College	Total
Advertising	$ 110,094	$ 8,749	$ 118,843
Bad debts	4,800	59,382	64,182
Bank charges	-	-	-
Benefits	33,013	20,541	53,554
Campus facilities	116,596	154,411	271,007
Campus utilities	37,642	49,851	87,493
Classroom equipment	-	191	191
Contract labor	244,733	27,027	271,760
Costumes	23,576	-	23,576
Depreciation	66,311	42,717	109,028
Dues and subscriptions	10,216	19,915	30,131
Equipment rental	26,255	459	26,714
Financial aid servicer	-	2,495	2,495
Insurance	93,057	22,589	115,646
Interest	-	-	-
Legal and accounting	-	-	-
Library	-	52,483	52,483
Music supplies	401	7	408
Office equipment	2,586	2,427	5,013
Other business expenses	109,027	13,801	122,828
Other production expenses	187,313	290	187,603
Payroll taxes	57,036	66,492	123,528
Pension	27,540	9,741	37,281
Performance space rental	245,564	-	245,564
Postage	3,102	812	3,914
Printing	24,387	-	24,387
Props	4,474	-	4,474
Salaries	718,596	836,986	1,555,582
Sets	7,055	-	7,055
Shipping	7,658	316	7,974
Software	2,651	16,127	18,778
Tax and licenses	15,940	13,275	29,215
Teaching supplies	23	1,434	1,457
Technical equipment	17,145	365	17,510
Travel	1,028,872	4,815	1,033,687
Total Expenses	$ 3,225,663	$ 1,427,698	$ 4,653,361

See accompanying independent auditors’ report on supplementary information.

THE YOUNG AMERICANS, INC.
SCHEDULE I - SCHEDULE OF FUNCTIONAL EXPENSES (CONTINUED)
YEAR ENDED JUNE 30, 2018

	Supporting Services			
	General and Administrative	Fundraising	Total	Total
Advertising	$ 678	$ 3,357	$ 4,035	$ 122,878
Bad debts	-	-	-	64,182
Bank charges	74,485	60	74,545	74,545
Benefits	13,939	5,869	19,808	73,362
Campus facilities	40,966	3,151	44,117	315,124
Campus utilities	13,226	1,017	14,243	101,736
Classroom equipment	-	-	-	191
Contract labor	16,200	3,000	19,200	290,960
Costumes	-	-	-	23,576
Depreciation	28,391	-	28,391	137,419
Dues and subscriptions	13,424	4,622	18,046	48,177
Equipment rental	-	-	-	26,714
Financial aid servicer	-	-	-	2,495
Insurance	11,950	849	12,799	128,445
Interest	634	-	634	634
Legal and accounting	68,738	-	68,738	68,738
Library	-	-	-	52,483
Music supplies	-	-	-	408
Office equipment	2,617	-	2,617	7,630
Other business expenses	6,092	3,928	10,020	132,848
Other production expenses	1,795	-	1,795	189,398
Payroll taxes	42,006	16,928	58,934	182,462
Pension	20,145	7,306	27,451	64,732
Performance space rental	-	-	-	245,564
Postage	153	500	653	4,567
Printing	1,312	1,348	2,660	27,047
Props	-	-	-	4,474
Salaries	527,309	213,768	741,077	2,296,659
Sets	-	-	-	7,055
Shipping	-	214	214	8,188
Software	449	1,046	1,495	20,273
Tax and licenses	24	-	24	29,239
Teaching supplies	-	-	-	1,457
Technical equipment	104	197	301	17,811
Travel	6,454	9,884	16,338	1,050,025
Total Expenses	$ 891,091	$ 277,044	$ 1,168,135	$ 5,821,496

See accompanying independent auditors' report on supplementary information.

THE YOUNG AMERICANS, INC.
SCHEDULE II - SCHEDULE OF COMBINED STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2018

	Performances	College	Supporting	Total
Unrestricted Net Assets:				
Revenues and Other Support:				
Performances	$ 3,162,164	$ -	$ -	$ 3,162,164
Merchandise sales, net of cost of sales of $149,961	107,581	-	-	107,581
College:				
Tuition	-	1,235,456	-	1,235,456
Student housing, net of expenses of $608,252	-	16,057	-	16,057
Contributions	164,754	385,590	233,134	783,478
Other income (loss)	(30,970)	-	27,853	(3,117)
Total Unrestricted Revenues	3,403,529	1,637,103	260,987	5,301,619
Net Assets Released from Restrictions	56,155	168,225	-	224,380
Total Unrestricted Revenues and Other Support	3,459,684	1,805,328	260,987	5,525,999
Expenses:				
Program services:				
Performances	3,225,663	-	-	3,225,663
College	-	1,427,698	-	1,427,698
Supporting services:				
General and administrative	226,286	282,230	382,575	891,091
Fundraising	-	-	277,044	277,044
Total Expenses	3,451,949	1,709,928	659,619	5,821,496
Increase (Decrease) in Unrestricted Net Assets	7,735	95,400	(398,632)	(295,497)
Temporarily Restricted Net Assets:				
Contributions	90,812	103,778	-	194,590
Net assets released from restrictions	(56,155)	(168,225)	-	(224,380)
Increase (Decrease) in Temporarily Restricted Net Assets	34,657	(64,447)	-	(29,790)
Increase (Decrease) in Net Assets	$ 42,392	$ 30,953	$ (398,632)	$ (325,287)

See accompanying independent auditors' report on supplementary information.

THE YOUNG AMERICANS, INC.
SCHEDULE III - SCHEDULE OF STATEMENT OF ACTIVITIES - PERFORMANCES
YEAR ENDED JUNE 30, 2018

Unrestricted Net Assets:	
Revenues and Other Support:	
Performances:	
Music outreach	$ 1,614,536
Summer camps	727,201
Concerts	809,576
Special projects	10,851
Merchandise sales, net of cost of sales of $149,961	107,581
Contributions	164,754
Other loss	(30,970)
Total Unrestricted Revenues	3,403,529
Net Assets Released from Restrictions	56,155
Total Unrestricted Revenues and Other Support	3,459,684
Expenses:	
Program services:	
Facility and performance spaces	413,602
Technical equipment	92,984
Travel	1,028,872
Personnel	1,082,658
Costumes, props, and sets	35,105
Other production expenses	572,442
Total Program Services	3,225,663
Supporting services - general and administrative	226,286
Total Expenses	3,451,949
Decrease in Unrestricted Net Assets	7,735
Temporarily Restricted Net Assets:	
Contributions	90,812
Net assets released from restrictions	(56,155)
Increase in Temporarily Restricted Net Assets	34,657
Increase in Net Assets	$ 42,392

See accompanying independent auditors’ report on supplementary information.

THE YOUNG AMERICANS, INC.
SCHEDULE IV - SCHEDULE OF STATEMENT OF ACTIVITIES - COLLEGE
YEAR ENDED JUNE 30, 2018

Unrestricted Net Assets:	
Revenues and Other Support:	
College:	
Tuition	$ 1,235,456
Student housing, net of expenses of $608,252	16,057
Contributions	385,590
Total Unrestricted Revenues	1,637,103
Net Assets Released from Restrictions	168,225
Total Unrestricted Revenues and Other Support	1,805,328
Expenses:	
Program services:	
Instructional	857,566
Student services	168,838
Library	52,483
Facilities	246,745
Equipment and technology	22,880
Admissions and enrollment	75,986
Financial aid	3,200
Total Program Services	1,427,698
Supporting services - general and administrative	282,230
Total Expenses	1,709,928
Increase in Unrestricted Net Assets	95,400
Temporarily Restricted Net Assets:	
Contributions	103,778
Net assets released from restrictions	(168,225)
Decrease in Temporarily Restricted Net Assets	(64,447)
Increase in Net Assets	$ 30,953

See accompanying independent auditors' report on supplementary information.